



# OLD MUTUAL ON THE MONEY

## WHAT IS ON THE MONEY?



Old Mutual Zimbabwe prides itself in being a responsible business and we know that helping people improve their finances and their financial position, is about more than just buying a policy or saving. The cultivation of good financial habits and a customised financial plan, which is implemented with discipline, will result in financial freedom.

At Old Mutual Zimbabwe, our vision is to become our customer's most trusted partner, we are passionate about helping them achieve their lifetime financial goals. We understand that to realise our vision we need to empower customers with the skills and knowledge to manage their finances better and enable them to make informed decisions in this regard.

### WHAT IS ON THE MONEY?

The On The Money Programme is an Old Mutual Zimbabwe's financial education initiative created to teach Zimbabweans how to best manage their finances.

Based on the behaviour of the Big 5 animals (Lion, Leopard, Elephant, Rhino and Buffalo) and their unique characteristics, the programme empowers you with skills and knowledge to change your financial performance and manage your finances better. On The Money's material is

constantly updated to maintain its relevance and to cater for our customer's improved financial knowledge.

The On The Money Programme received accreditation from the Banking Sector Education Training Authority (BankSETA) and is aligned to the National Qualification Framework (NQF) in South Africa.

### Why should you enrol for this programme?

By recognising and changing your behaviour, you can start to live the life you dream of. A life where you don't have to worry about how you are going to pay for food, school fees, clothing or other expenses. A life in which you know you are able to save enough so that you can retire comfortably one day.

### BENEFITS

There is no quick fix when it comes to financial security. Although there are different methods to achieve it, it's not always easy to understand and apply to everyday life. In this programme you will explore the five secrets of financial security

### After going through the programme, you will:

- Have a good understanding of money related issues
- Understand the importance of changing your financial behaviour and acquire new skills to manage your money
- Recognise the investment options that are available for you and how best you can use them to build wealth
- Know how much you earn, owe and spend.
- Keep track of expenses and income to meet financial needs and responsibilities.
- Learn how to write down all your information in a budget and keep updating it.

### WHAT IS ON THE MONEY?



## THE BIG 5 SECRETS OF FINANCIAL SECURITY



### The Secret of the Lion

Teaches us to **Save First** and set a fixed amount aside each month. By paying yourself first, you are securing your future and your family's too. You are never too young or too old to start saving, so develop a savings habit today to ensure a better future tomorrow.

### The Secret of the Leopard

Teaches us **Planning and Goal setting**. There is need to identify what you are saving for and how you are going to go about saving to reach those goals. Life events can impact your finances, and you need clear goals or something really inspiring to keep you on track when times are tough.

### The Secret of the Elephant

Teaches us **Knowledge- with knowledge comes power**. Know how much you earn, owe and spend. Keep track of expenses and income to meet financial needs and responsibilities. Learn how to write down all your information in a budget and keep updating it.

### The Secret of the Rhino

Teaches us to **Charge Down debt**. Debt is very expensive, and you need to manage your level of debt so that it doesn't threaten your financial security and eat away at your wealth.

### The Secret of the Buffalo

Teaches us about **Financial Security and to Invest**. The strength of the Buffalo is in numbers- herd. As individuals, our herd is made up of financial institutions such as insurers and investment companies who provide solutions and offer protection or insurance for all eventualities. This provides peace of mind knowing that you will be taken care of if something were to happen.

## WANT TO BOOST YOUR FINANCIAL KNOWLEDGE?

Whether you are a group or just an individual interested in empowering yourself with financial management skills, do not hesitate to contact us for any financial education advice. Visit or call our Financial Advisors for free financial advice to help get you on track to your desired financial position and future/dream.

For groups, workshops can be held as one day training sessions or three day Train the Trainer sessions with a financial facilitator. They can also be delivered as short presentations during events, employee wellness days and any other events.

You can also join our video lessons or live chat sessions on our YouTube, Facebook and Twitter pages

For more information visit the **On The Money website page**, <https://www.oldmutual.co.zw/personal/financial-planning-and-advice/on-the-money>.

# OLD MUTUAL ON THE MONEY

### CONTACT CENTRE DETAILS

Our Contact Centre is fully operational! Our goal is to deliver timeliness, precise information & a personalized touch for a great customer experience.

### Physical Address:

100 The Chase West, Emerald Hill, Harare

### Switchboard General Line:

+263(242)308400/+2638677007487

### Contact Centre:

Toll-free (all networks) 433

Sip line: +2638677007437


WhatsApp: +263777455455/ +263719433433


Email: [contactus@oldmutual.co.zw](mailto:contactus@oldmutual.co.zw)


SMS: +263 772432996


Website: [www.oldmutual.co.zw](http://www.oldmutual.co.zw)


### Social Media:

 Old Mutual Zimbabwe;


 @OldMutualZW;

 Old Mutual ZW;

 oldmutualzw

 Old Mutual Zimbabwe

Transact Online with MyOldMutual WhatsApp:

 +263777227227 or USSD: \*227#

## WHAT IS ON THE MONEY?

